

**60 YEARS**  
**echeuch**  
TECHNOLOGY FOR CLEAN AIR



1963

2023



# 60th ANNIVERSARY

Technology for clean air  
Yesterday, today, tomorrow



## 60 YEARS OF SCHEUCH HISTORY

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Please note, that masculine pronouns are used to refer to all genders in this magazin to ensure better readability.

### IMPRINT

Media owner, editor and publisher: Scheuch Group, [www.scheuch.com](http://www.scheuch.com);

Editor-in-chief: Edith Freilinger;

Design: Britta Wienroither;

Photographs: Scheuch Group, iStock, Shutterstock,  
Typesetting and printing errors excepted.

## Dear Readers,

The need to protect our Earth so that it remains a habitable place for humans has increasingly come into the spotlight, especially in recent years. Today, the effects of climate change are immediately noticeable to many, with almost everyone feeling an urgent need for action. Each individual has their part to play and is faced with making adjustments to their own personal way of life. The world of business is also faced with huge challenges and is increasingly being required to align its processes with more environmentally friendly practices.

Here at Scheuch, we spend every day looking for and working on solutions that will help to future-proof industrial companies. **And we've been doing this for 60 years!**


We have been pursuing our sustainability-focused aim since 1963 and have written an impressive success story that spans some 60 years. It all started with air ventilation ducts – and today, an industry without Scheuch technology for cleaner air, something that is in demand the world over, is simply unimaginable.

We are proud of our success story and it has given us an opportunity to share the details of our exciting, fascinating and moving history with you in this anniversary issue. You'll discover how the family has managed to pass the Scheuch spirit down the generations, which technical milestones and innovations have helped the company keep its finger on the pulse, the areas in which our roots give us stability, the journeys we've taken to countries far and wide, how much we do to improve air quality, the partners with whom we have established strong ties, and what our vision for the future is.

There is one thing that has a major role to play in every one of the articles and success stories you'll read in this issue: our employees. It is ultimately their sense of dedication and their expertise that have enabled us to deliver inspiring solutions to our customers. We want to thank everyone who has contributed to our success story for their trust and dedication. The work we have done together has enabled us to achieve our goals, and the work we will do together will allow us to keep on forging our path.

With that, all that remains to say is that we hope you enjoy reading all about Scheuch's success story.



  
Thomas Eberl  
CFO  
Scheuch Management Holding GmbH



  
Stefan Scheuch  
CEO  
Scheuch Management Holding GmbH



  
Heinz Autischer  
COO  
Scheuch Management Holding GmbH

# 60 YEARS OF DEVELOPMENT

It's not just us people who have biographies – companies do too. To mark its 60th anniversary this year, we felt there was no better occasion for looking back over Scheuch's history – its key developments and some significant milestones.



1963

**1963:** It all began here, 60 years ago, when the then 29-year-old Alois Scheuch took over his father's business in Ried im Innkreis, Austria, as a skilled tinsmith. At the time, the company had six employees.

The tinsmith workshop was commissioned to build the ventilation system for the hospital in Ried. From then on, it became clear that Alois had caught the curiosity bug and was overcome by a real thirst for knowledge.

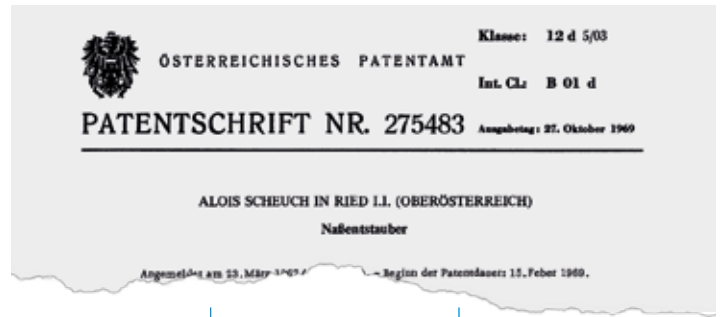
Joinery businesses from the region were among the first customers.

→ Start Wood processing industry



Sales growth

Employee growth **1963**  
6 EE



1967

**1967:** The company applied for its first patent.

→ Start Wood-based panel industry

1969

**1969:** Anna Elisabeth Scheuch, Alois Scheuch's wife, joined the company and began taking care of the finances.



1972

**1972:** Global environmental conference – the first United Nations Conference on the Human Environment

# SCHEUCH HISTORY MILESTONES

Take a journey with us and discover the impact that external factors and internal changes have had on the company, and how Scheuch has developed to become the environmental technology leader that it is today.



1974

1979



1985: The next major milestone arrived when Alois Scheuch had the **impulse cleaning system for filter bags** patented.

1985

25 years of  
Scheuch

Resolution of the  
Kyoto Climate  
Protection Protocol

1988

1974: Scheuch received its first orders from the metals industry, with businesses including VOEST among its customers. Scheuch systems were installed outside its homeland of Austria for the first time: in Algeria, for example.

→ Metals industry



1979: Scheuch gained a foothold in the **industrial minerals industry**. The first customer was a quarry in Bavaria, Germany. From this point forward, Scheuch's extensive product range (containing extraction systems, filters and more besides) boasted international testimonials.

Alois Scheuch came into contact with different filter manufacturers from Germany and Denmark – and, after many hours of tinkering and testing, his company developed and produced the **first impulse filter of its own**.

→ Start  
Industrial minerals industry

1981  
€ 6m

From 1986 onwards, Scheuch **patented new innovations and technologies** on a yearly basis. At this point, the founder's inventive spirit was apparent and paved the way to Scheuch's success and sustainable growth.

1985  
150 EE

1979  
100 EE



1990

1990: The company's slogan, **Technology for clean air** – which is still in place to this very day – was conceived and used for the first time.

**scheuch**  
TECHNOLOGY FOR CLEAN AIR

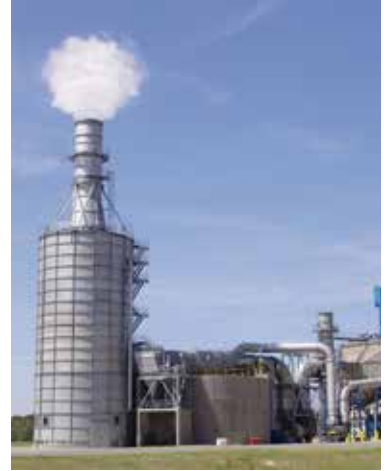
1992:  
**United Nations  
Conference on  
Environment and  
Development,  
UNCED**

1992



1994

1994: The company broke into the **energy industry** by developing energy-saving electrostatic precipitators that required less maintenance. Other developments from this year included flue gas and exhaust gas cleaning systems. The **seka system** (a condensation wet electrostatic precipitator for dryer exhaust gas cleaning) represented a major breakthrough – the first pilot system was delivered to **Kaindl** (in Wals bei Salzburg, Austria). These developments increased understanding of the **processes** themselves and Scheuch stood out with its **pioneering work**.



1999

1999: The sales, technology and administration teams also finally relocated to the new 3,800 m² office building in Auroldmünster, leaving the Ried site. By 2001, the production space had expanded continuously to 15,000 m². The technology was also developed further, with **MDF classifiers**, **sawa** and **saba technology** (scrubbers for preliminary and final cleaning of harmful exhaust gases) rounding off the **product range**.

1991  
€ 31m

1999  
€ 56m

As a result, the production facility in Ried im Innkreis reached its limits and a new factory was built in Auroldmünster, extending the production space by 9,200 m².

→ **Start Energy industry**

**saba** – a biological scrubber that uses microorganisms for cleaning – propelled Scheuch to **market leader status in the wood processing industry**.

1991  
200 EE





2001

2001: Scheuch continued to impress with more innovations, including **emc filter technology** for the cement industry. Its USP was the **Energy Minimizing Concept**, which reduced the energy consumption of a filter system considerably. As a result of this, the cement industry became **the most lucrative sector** for Scheuch. Another innovation was the **ligno filter range** for the wood processing industry. By now, Scheuch had over 500 employees.

2002: Scheuch had the **ercs system** (Energy Recovery & Cleaning System) patented.

2002

2003: **The EU Emissions Trading Directive** came into force.

2003

2004: **The EU set upper limits for the release of mass pollutants**

2004



2004: With its increasing growth, Scheuch took on a production facility for steel construction and ducts in Prievidza, Slovakia. After originally renting the assembly hall, the company bought the entire facility, spanning more than 10,000 m<sup>2</sup>, in 2006. A year later, in 2007, there were 90 employees in Slovakia. Opening a second production facility meant that Scheuch was able to remain competitive on price while continuing to use Austria as a base for manufacturing core components that required a lot of development work.

Scheuch also received the patent for the pressure adjustment system used in filter bag cleaning.

2006  
€ 106m

2001  
500 EE

As the company grew, it opened its first **sales offices in Germany** and regarded the DACH region (Germany, Austria and Switzerland) as its domestic market from this point forward. Scheuch also increasingly started to notice the enormous potential in North America and Asia.





2008: Global financial crisis

2008

2012

2013

**2008:** The company stepped into the next generation when Stefan Scheuch, son of founder Alois Scheuch, joined the board of management and took over the technical management of the family company. He did not have an easy start, with **2009** being well-known as a year marked by global crisis. However, Scheuch was able to emerge from the situation virtually unscathed thanks to its healthy emergency fund and unusual decision to invest even more in research and development.

**2010–2012:** The company finally founded more branches: assembly facility Scheuch Service GmbH (AT), as well as Scheuch S.A.R.L (FR), Scheuch OOO (RU) and Scheuch USA Inc. (USA).

**2012:** Scheuch put the world's first semi-dust scr system into operation at the Lafarge cement plant in Mannersdorf, Lower Austria. (The SCR method cuts down harmful nitrogen oxide from flue gases or process gases, thereby making an essential contribution to protecting both human life and the environment.)

→ Start Devices and components

## 50 years of Scheuch

**2013:** Scheuch's international focus, status as a technological leader and further profitable growth were anchored in a five-year strategic plan and implemented with over 700 employees and new second Managing Director Jörg Jeliniewski.

2006  
€ 106m



2013

700 EE

2013

€ 120m

2014

2014: OEC, a unique odour filter system, was developed for a composting plant, reducing odour emissions using bio filters.

2014  
800 EE

2014  
€ 127m



2015: Global climate treaty, the result of the UN climate conference in Paris

2015: What was the Wood sales unit at the time was outsourced and established as Scheuch LIGNO, based in Mehrnbach, Austria. To complete its product range, Scheuch also acquired LBH GmbH (producer of special parts for plant engineering), based in Wolfsegg, Austria, and founded Scheuch ASIA Ltd. in Bangkok, Thailand.

2015

**lbh**  
Die entscheidende  
Komponente.



2016: This was then followed by the acquisition of the two American companies Camcorp Inc. (an equipment manufacturing specialist) and Schust Engineering Inc. (a plant engineering company).

2016

deconox® – an innovative catalyst technology for the cement industry – was developed.

**CAMCORP** **SCHUST**  
A MEMBER OF THE SCHEUCH GROUP A MEMBER OF THE SCHEUCH GROUP



**2018**  
1200 EE

**2018**  
€ 216m

2018: Scheuch acquired IPE GmbH (producer of special industrial components), based in Scheibenberg, Germany, and integrated it into Scheuch LIGNO GmbH.



**2018**

**2019**

**2020**



**2019: The European Green Deal was introduced in the EU**

2019: The company acquired a 27,000 m<sup>2</sup> plot to extend its site in Slovakia.

Scheuch began constructing **bag filter systems in a unique size never seen before anywhere else in the world**. These will be used in Australia for mining iron ore from 2024. They boast an air output of 8.7 million cubic metres per hour.

2020: Scheuch Management Holding GmbH and Scheuch COMPONENTS GmbH were founded. Scheuch GmbH continued to focus on plant engineering and Scheuch LIGNO GmbH on the wood industry, while Scheuch USA Inc. brought together American companies Camcorp and Schust. This resulted in four business units, each with their own core business. In addition, the Swedish sales office became Scheuch AB.

In September, the new Stage blue training centre was opened at the Aurolzmünster site. By investing in training specialists, Scheuch took an important step towards safeguarding its place of business. By 2020, Scheuch had already trained **500 apprentices**.



**COVID-19 Pandemic**



**2023**  
1500 EE

**2022**  
€ 291m

**2023**  
€ 300m

To be continued!  
Help us write the next chapters  
in Scheuch's story. We can't wait  
to see what the future holds!

**2021:** Scheuch expanded its range and started offering systems for the **glass industry**.

Scheuch's electrostatic precipitator technology, which had proven itself over a period spanning 25 years, was developed further, specifically with boiler outputs between three and 12 megawatts in mind, and prepared for series production.

In addition, **regenox**, an expandable system, was developed to complete the product range for exhaust gas cleaning in the production of cement.

A new 2,066 m<sup>2</sup> production hall was built at the site in Mehrnbach, Austria.

→ Start Glass industry

**2021**



**2022**

**2022:** Scheuch expanded its operations by opening **another location**: a new office for around 20 people in **Linz**, the state capital of Upper Austria.

The new parts production centre at the Prievidza site in Slovakia was put into operation.

Scheuch started the DIGI-X programme and invested 30 million euros in **digitalization** and the future of the company. This enabled the company to increase its efficiency, providing more benefits for customers while ensuring that it remained competitive.

Construction started on the DIGI-Cube, an office building for 60 people. The opening ceremony was held on 23rd September 2022.

**2023:** Scheuch USA Inc. received **the largest order in its history**: 70 million dollars for environmental systems in the recycling industry.

A new innovation process was initiated for the entire Scheuch Group. The aim is to keep developing innovative solutions that shape the world's industries sustainably and help to create a clean planet for future generations.

**2023**

When it comes to the **mobility transition**, Scheuch is leading the way for many companies by providing its employees with extensive support in the form of an electric car leasing scheme. The first order of 75 cars was delivered in May.



FAMILY

Anna Elisabeth  
and Alois Scheuch.



# THE RIGHT PLACE AT THE RIGHT TIME

Scheuch as a company didn't really arise out of a grand plan. Instead, it developed and grew alongside of the interests of its founding couple, Alois and Anna Elisabeth Scheuch – to great success. Nowadays, their son Stefan manages the company. In this interview, the three of them provide insights into the company's past and present.

## *What does the term “family company” mean to you?*

**Alois Scheuch:** At a basic level, it refers to the fact that one or several members of one family manage a company. For us, it was always important that it wasn't an obligation and that the company didn't come before family.

**Anna Elisabeth Scheuch:** We always let our three children choose the paths they wanted to take – though of course, my husband and I are thrilled that Stefan is now a managing director.

**Stefan Scheuch:** I think it's a company's values that define whether it's a family company or not. Even for my parents, social considerations such as tolerance and a sense of connection with people and the region were very important. I am trying to continue that. For me, a company is a success when family values are reflected in the management and the working atmosphere.

## *What role does tradition play?*

**Alois:** We have never been overly concerned about tradition – we've constantly evolved over time. We were once a small workshop and we're a long way from that now. However, our location has always been important to us, as has creating and maintaining jobs here.

**Stefan:** Tradition often has a sense of being a bit antiquated and that you only do something because that's how it has always been done. And that's not the way we do things.

## *What motivated you to set up a company?*

**Alois:** Nothing. It just happened. *(He laughs)* It was always a given that I would take over my father's tinsmith workshop. That's just how it was at the time. Particularly after the war, it was important to many people to help their children into a secure career. So I did my apprenticeship after secondary school, but learning never really excited me. Neither did the tinsmith workshop, to be honest. I soon began to look for alternatives. Then one day, completely by chance, an exciting order came in: making ventilation systems for the hospital in Ried – and that was it!



It was something that really caught my interest. I kept on pursuing that same path, looking for similar contracts. The next stage was projects with architects, and producing dedusting systems for regional wood processing companies, like Tilo, Gruber and Schlager – then things just kept evolving from there.

**Anna:** We're really lucky that we were in the right place at the right time with our product. At the time, our region was home to lots of emerging companies in this industry. They've grown bit by bit – and so have we along with them.

**Stefan:** Once air technology was added to the mix, it was a real boost to what motivated us as a company.

**Alois:** That's true. At the beginning, I would have never thought that we'd end up where we are now – we were always broke before all this happened.

**Anna:** That's not quite how it was. I always said to you that it's not enough just to work, you also have to pay the bills at some point.

**Alois:** That never really interested me. *(He laughs)* Good job you took over the finances!

”

*I think it's great that our brother has continued the life's work that our parents created – together with a brilliant, loyal team of course! I hope that the company's employees continue to enjoy their work, that everyone supports each other and that they all work together to ensure a friendly environment. Scheuch should continue to be a workplace where you feel at home.”*

Ulrike Scheuch





***So you came in to whip things into shape on the accounts side?***

**Anna:** Yes, and it was no easy feat! *(She laughs)* We had our three children not long after getting married. Although I tried to step back a bit, I always ended up working at the company at the same time. So yes, I ran the business side of things for a really long time.

***How was it for you at the time, juggling an emerging business with being parents to three children?***

**Alois:** Anna did a lot from home; I wasn't at home a lot. I didn't just deal with production – I also had the sales side to look after. That's how it was back then: you did everything from start to finish, from selling and planning to installing – I was travelling 60,000 kilometres a year!

**Anna:** We were lucky to have employees who got involved with each stage of development. Some of them had even worked with Alois' father and stayed at the company until they retired.

**Alois:** That's a bit of a tradition here, that we can keep people in our company and that we really care about our people.

**Stefan:** And it's a tradition we're still continuing today. At our party each year, we honour countless employees celebrating big anniversaries with us. Many have been here over 40 years and even did their apprenticeships with us.

**Anna:** Like Maria Seyfried, our secretary to the managing director. She's a gem. I was the one to hire her – I remember it well.

**Alois:** We have also always fostered this sense of connection with our customers. They really appreciate this and have recommended us to others. And we've just kept growing and growing as a result.

**Anna:** And all that without a marketing department! *(She laughs)*



”

*Compared to large publicly listed companies, family businesses are synonymous with longevity and a close relationship with their employees, their region, their products and the environment. They feel more obligated to make decisions that are beneficial in the long term. There's no hire-and-fire culture, no increasing profitability at the environment's expense, no growth for growth's sake. In times like these, that's the mark of a great company.”*

Peter Scheuch



”

*Grandma and Grandpa showed that you can start with something small and a dream, and turn them into something big. Especially if you work as a team.”*

Timila Scheuch, born 2009



***What's the best and most challenging thing about passing on a family company to the next generation?***

**Alois:** Working out how to split the company between the children. Having said that, none of them wanted to join it at the time, so our business operations were managed by someone external for a while. That kept me very busy. As we had promised that there wouldn't be job losses, selling the company was out of the question. Thanks to our two foundations, it was still possible for us to stay involved, despite the business being managed by someone outside the family – and then Stefan eventually decided to take the reins.

**Stefan:** That was in 2008. The challenge for me was that I had no experience in the sector. I had been in the automotive sector for 11 years and had to find my feet in a new profession. I was never someone to come in and say: “Right, now it's my way or the highway!”. I always say that the employees themselves are the real experts. I'm just the one who makes sure that our processes and teamwork can run smoothly, and that everyone is able to do what they do best. That's where I can apply the experience I gained in a large international corporation.

***Was it easier to manage a company in the past?***

**Stefan:** It's just different nowadays. Back then, my dad knew everything. It's not like that anymore, with just one person knowing everything and dealing with everything. Today, at a management level, what you need to know more than anything is how to get several people to work well together and how to tackle and resolve conflicts.

**Alois:** We're no longer that small company crafting everything by hand and simply dealing with orders as and when they arrived. When money was tight back in the day, we'd simply think: “OK, it's time to change tack again”. The decision-making process was very short. Now, lots of products need to be developed in parallel and several different processes need to be executed at the same time. We have developed from a small technical enterprise into an industrial company.

”

*There are still so many places in the world where Scheuch products could be used. In many countries, the air is polluted and causes harm to the environment as a result. I hope that Scheuch will be represented in these places at some point to help improve things.”*

Laureen Scheuch,  
born 2009



”

*For me, a family company embodies qualities like solidarity and perseverance. The fact that you don't give up when things get tough – instead, you come up with constructive solutions and carry on together.”*

Alisha Scheuch, born 2007

**Anna:** And working on the financial side, I never had to discuss whether we needed loans and what kind of loans we needed back then. But large companies obviously need completely different strategies. There was never any talk of five-year plans at the start.

**Alois:** And she couldn't have discussed all that with me anyway – she didn't tell me a lot of things because she knew I wouldn't be interested. Budgeting, strategy – what are they?! *(He laughs)* I just wanted to work. And come up with patents.

**Anna:** We trusted each other. And the more people there are in a company, the more trust you need.

**Stefan:** When my parents started out, the company was a classic example of a pioneering business – there were just a few people who knew everything from A to Z. That's perhaps the biggest difference compared to today: now, we have departments and specializations. That obviously has a big impact on the management style, and on how we coordinate things and make decisions.

*You grew up with your parents' company. What are your first memories of the business?*

**Stefan:** On Saturdays, we always went into work with Dad. I would tinker about on the drawing boards and try out the photocopiers, which were modern pieces of equipment back then. My siblings and I always worked here in the holidays. Once I was 16, I spent every summer here doing really exciting things

like setting clamping rings and insulating things with insulation wool – which made my whole body itch!

**Anna:** Well, the boss gives his boys the donkey work to do – that's just how it is! *(She laughs)*

**Alois:** To come up with something clever, you do also have to get involved in the donkey work.

**Stefan:** There were exciting things too. For example, way back, everything was still measured with string because there weren't any lasers. And sometimes my brother and I were allowed to help with the assembly work. We'd climb up 20 metres and assemble filter systems – without any kind of safety harness. And I still have strong memories of the snowboard and various craft works I built in the workshop!

**Anna:** The boys also carried on their work at home, alongside their cousins. So I had another workshop there, which was great! *(She laughs)*

*What about your parents has inspired you most?*

**Stefan:** Their pioneering spirit, the fact that they built such a successful business from the ground up – and just the unbeatable duo they've created as Mum and Dad. These experiences have had a profound impact on me. And today, I feel so lucky to have people around me who I can trust and with whom I am creating something big. ■

”

*Our dad has already achieved so much for and with the company. We're excited to see what happens next and hope he continues to enjoy his job until it's time to retire – and then he can feel good about enjoying some rest and relaxation.”*

Helen Scheuch,  
born 2005



# TECHNOLOGY THAT LETS EVERYONE BREATHE EASY – BOTH THEN AND NOW

What originally began with air ventilation ducts in Austria's Innviertel region has expanded to helping industrial processes around the world breathe easy.

Simple cyclones for separating dust particles in the wood processing industry quickly developed into sophisticated filter and extraction technology for a number of different industries. As a market leader with 60 years of expertise behind it, Scheuch can now offer customers from every major industry fully tailored complete solutions for air technology. Right from the outset, all of Scheuch's systems have had something in common: they are all innovative and provide clean air, making our world a better place to be.

When Alois Scheuch took over his father's tinsmith workshop in 1963, he immediately began setting the course for establishing a successful future in the air and environmental technology business. After supplying the hospital in the town of Ried with air ventilation ducts and the Siegl shoe factory in Ried with ducts for a dedusting system, Scheuch quickly shifted focus to the wood processing industry, which became the core target market. Cyclones were used to separate dust particles in carpentry firms – and, at the Gruber + Schlager joinery business in St. Martin, Scheuch went on to achieve a real milestone by installing its first entire system created wholly in-house.

## VENTILATION SYSTEMS: THE FUTURE

Orders in the region started to increase, but the company premises proved too small to handle them. This led to the construction of a new building, in which a turning shop was set up for the first time – something that had not been needed for tinsmithing, but was essential for building ventilation systems. The tinsmithing work moved increasingly into the background and ventilation systems became the future at Scheuch. The company's growth began to be driven by its reliability, solution-focused approach and adherence to deadlines. New sectors such as the timber and steel industries opened up as markets, and Scheuch began acquiring customers in regions beyond Innviertel. In the 1970s, VOEST was taken on as a new customer. Scheuch systems began being used in Algeria, marking the company's first foray into international business.

In the early days, Scheuch used cyclonic dedusting



### ALOIS SCHEUCH'S OWN IMPULSE FILTER

Cost reasons led Alois Scheuch to develop his own powerful impulse filter, and in 1979 this was installed at the company Sachseneder in Langenlois, Austria. The success of this in-house technology spurred further growth: products began being supplied to foundries in the metal sector, and Scheuch also entered the industrial minerals industry through its work with the Etterzhausen quarry in Bavaria, Germany. Strategic partnerships were also formed with large plant engineers such as Mannesmann and VOEST. Scheuch built its first industrial plant for Mannesmann at the company Süddeutsche Kalkstickstoff-Werke, and was by now supplying plants for VOEST all over the world. These orders also led to an increase in extraction capacity: although figures between 10,000 and 100,000 m<sup>3</sup>/h were still sufficient for the timber industry, Mannesmann and VOEST required capacity of up to one million cubic metres.

### SPECIFIC CUSTOMER REQUIREMENTS STILL THE FOCUS

The partnerships with large firms such as Mannesmann and VOEST necessitated a step towards increased standardization. Until the start of the 1980s, every filter system had been unique – but the company began shifting its focus to producing as many variants as it could from the smallest possible number of individual components, starting with standards for fans. However, this increased standardization did not take away from the company's commitment to honouring specific customer requirements.

”

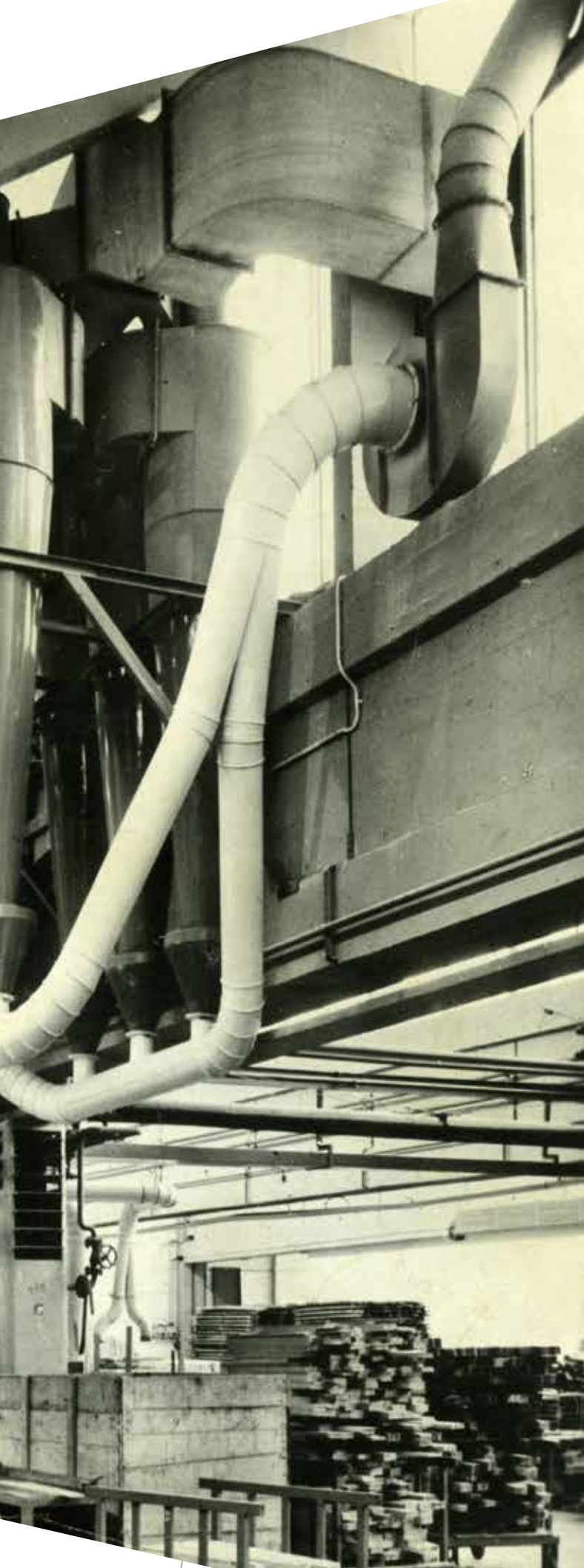
We need to ensure that emissions from industrial production into the environment are kept as low as possible.“

CEO Stefan Scheuch

#### SEPAS: A UNIQUE SUCCESS STORY

Scheuch expanded further in the 1980s and was announcing new innovations almost annually from 1986 onwards. 1989 marked the start of a unique success story with sepas, an extraction system that achieved energy savings of up to 50 percent thanks to its automatic ability to detect whether a machine required extraction. This was made possible by a single-pipe system with patented activation for dust and shavings. Although simple-sounding, it was a groundbreaking invention at the time and quickly gained recognition on the market. It is still the state of the art today and is an impressively flexible, energy-saving extraction solution. The first sepas extraction system was constructed in 1989 at Voglauer GmbH in Abtenau, a town in the Austrian state of Salzburg. At the time, the company's production manager had complained that extraction processes used up too much power and that all the fans were running constantly even though not all the machines were in operation. Alois Scheuch thought about how to solve this issue and came up with sepas: one pipeline connected to every machine – with activation, preventing any shavings being left behind. Alois Scheuch went on to have the activation process patented. sepas has undergone steady development

For its first large order with Fischer Ski for a new plant in Ried, Scheuch delivered extraction systems in stages for silo plants, sawmills, bonding and, later on, painting. The preparation work involved in creating 630 pipes marked a step into new piping dimensions for Scheuch.



since 1989, but the main pipeline and activation feature have always remained the same.

### **ENERGY AS A SEPARATE INDUSTRIAL DIVISION**

In response to the particle board industry's need to clean resinous dryer exhaust gases, Scheuch launched the first electrostatic precipitator for granulate debris on the market. This technology went on to be used in other applications and marked the point of entry into the energy-producing industry, which later became a dedicated industrial division at Scheuch thanks to the success that had been achieved on the market. Over 1,400 of these filters have been sold to date. For the first time, the company began dealing with the combination of water and electrostatic precipitators. It ultimately made a breakthrough in 1994 with the development of the seka system for cleaning dryer exhaust air in particle board factories. A pilot system at the company Kaindl in Salzburg readied the filters for series production. This new electrostatic precipitator technology marked truly pioneering work, making it possible to offer products that the market had never seen in this form.

### **BECOMING A MARKET LEADER WITH MICROORGANISMS**

The market for medium-density fibreboard from the wood processing industry experienced a boom in the 1990s. In contrast to chipboard, MDF technology is based on fibres – and Scheuch was able to solve the issues it presented by developing a new fibre sifter, which proved to be an extremely practical solution on the market. By 1998, Scheuch was producing a third of all sifters on the market. In 1997, Scheuch achieved further milestones in the wood processing industry with its sawa technology for chemical cleaning and, a year later, its saba technology for biological cleaning. The latter marked a first by using

microorganisms for cleaning. The technology quickly became ready for the market and blazed a trail of success as a system that was not only green, but also highly economical as the microorganisms cost almost nothing compared to chemicals. Scheuch was finally escalated to market leader status in the wood processing industry.

### SIGNIFICANT REDUCTION IN ENERGY REQUIREMENTS WITH EMC

In 2001, Scheuch built the world's largest filter system in the cement industry for Lafarge Perlmooser in Mannersdorf, Austria. Working in combination with emc – or Energy Minimizing Concept – the filter was able to achieve values that had never been reached before. The emc technology also significantly reduced energy requirements thanks to an ingenious, modular system that was at the root of how it worked. It enabled the filter to be cleaned with a small amount of compressed air, in turn allowing filter bags to be extended to twelve metres from the previous maximum of six metres. Scheuch's emc has continued to undergo development and has revolutionized dedusting in the cement industry over the last decade. It has set new standards for bag length, pressure loss, cleaning pressure and bag service life. A perfectly devised plant design with state-of-the-art CFD simulations and the use of the latest fan technology enable stable performance, low energy consumption and continuous compliance with legal emissions limits. Over 400 large filters have been installed to date, making the cement industry the most lucrative sector for Scheuch.

### 1,000 LIGNO IMPULSE FILTERS IN 2024

Scheuch is continuing to set new standards with its ligno impulse filters for the timber industry, the development of which started at the end of the 1990s. This model series was developed specifically for separating lightweight materials, primarily wood dust and wood chips. The main focus was on achieving as high a degree of separation as possible, maintaining exceptional standards of operational safety and ensuring very high levels of efficiency in order to keep energy requirements as low as possible. The filter met these exacting demands thanks to its optimized geometry, improved materials and dedusting systems, plus newly developed pre-separator and air duct at the filter inlet. Innovative safety concepts for fire and explosion protection were also developed for the filter series. In 2024, the thousandth filter in this series will begin operation at VS Vereinigte Spezialmöbelfabriken GmbH & Co. KG in Tauberbischofsheim, Germany.

### ESTABLISHING A POSITION IN EXHAUST GAS CLEANING SYSTEMS

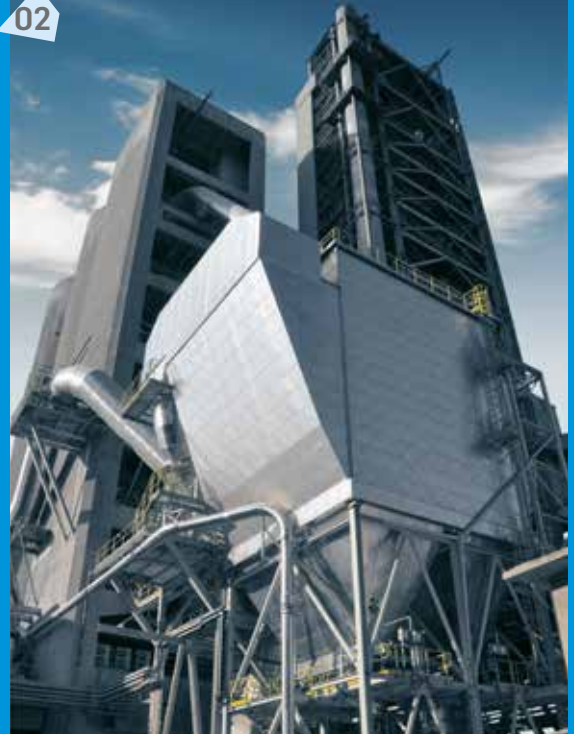
Scheuch had the ercs system patented in 2002. A condensation and heat recovery system, it uses surplus residual heat to significantly improve performance at power and combustion systems. In 2003, Scheuch then developed sorption technology for separating gaseous pollutants. Scheuch had so far been purely a

01



In 1999, LIGNO became the brand name representing a new generation of impulse filters.

02



Through close collaboration and ongoing communication with customers, the success story that began in 2012 with the world's first semi-dust scr system at Lafarge in Mannersdorf has developed over the past decade to include a broad portfolio of exhaust gas cleaning processes for the industrial minerals industry.



filter manufacturer, but this technology laid the foundations for the company establishing itself as a provider of exhaust gas cleaning systems too.

### THE WORLD'S FIRST SEMI-DUST SELECTIVE CATALYTIC REDUCTION SYSTEM

In 2010, Scheuch began working on developing scr (selective catalytic reduction) technology as a means of reducing pollutants such as nitrogen oxides, ammonia and organic compounds in the cement industry. With emissions directives in the cement industry becoming ever more stringent, new solutions for exhaust gas cleaning were in high demand. Scheuch invested huge amounts in research and development as well as in pilot systems, and its work in this new sector was ultimately put to the test in 2012 when it commissioned the world's first semi-dust scr system at the Lafarge cement plant in Mannersdorf. The scr system at Lafarge was designed for a NOx limit value of 200 mg/Nm<sup>3</sup>, greatly reducing the overall load. scr marked the starting signal for Scheuch to firmly anchor environmental awareness within the group and among its employees.

03



In 2005, Scheuch built the world's largest biological scrubber for Kronospan in Lampertswalde, Germany.

### CUSTOMIZED SYSTEMS FOR CEMENT MANUFACTURERS

Scheuch develops customized systems according to the production processes, available space, emissions targets and other requirements that cement manufacturers stipulate – but the objective for both the company and its customers is always the same: to reduce exhaust gas emissions as much as possible. Depending on the system configuration, customers can choose from a high-dust, semi-dust or low-dust scr system for achieving exceptionally low nitrogen oxide emission values. While the rotary kilns in semi-dust and high-dust scr systems provide the ideal exhaust gas temperature for NOx reduction, in low-dust scr systems the exhaust gas temperature has to be raised. The experience gained from the first reference project in Mannersdorf enabled Scheuch to achieve and revolutionize further developments in scr technology.

### PREMIERE FOR DECONOX® IN 2016

deconox®, a patented process for combined NOx reduction and separation of organic compounds, celebrated its premiere at Austria company Kirchdorfer Zementwerk Hofmann GmbH in 2016. In this process, energy from exhaust air containing pollutants is used to break down other pollutants such as nitrogen oxides and organic compounds. This results in significantly lower emissions in industrial environments and prevents unpleasant odours. As the residual energy can also be fed back into the production process or recycled in other ways, this procedure also makes a huge contribution towards energy-saving measures. deconox® combines regenerative thermal oxidation (RTO) with a low-dust SCR – two proven technologies in a single system.

Scheuch was presented with the Energy Globe Award for its innovative technology in the first deconox® system at a cement plant in Kirchdorf, Austria.

### NEW STANDARDS SET WITH DEDUSTPRO DEDUSTER

2015 saw the market launch of the DeDustpro deduster for extracting wood dust and related dusts in workshops and industrial companies. Two years later, this innovative deduster set an entirely new standard by allowing fires to be extinguished for the first time through the removal of oxygen in the deduster. Scheuch marked a first by harnessing this proven technology in its dedusters, producing results that were effective, safe and long-lasting. The technology's key feature was the value for money it offered by saving users the ongoing maintenance costs associated with extinguishing equipment.

### SIGNIFICANT MERCURY REDUCTIONS WITH XMERCURY

In 2016, Scheuch's xmercury process for mercury separation put the company in a position to provide a one-stop solution for dealing with the stricter emissions limits set by the cement industry. In 2017, Austrian company W&P Zement GmbH had Scheuch install a system with this very process, making it possible to achieve a 90 percent reduction in the amount of mercury released by the business.

### SELAS: THE RETURN OF PAINTING SYSTEMS

In 2016, Scheuch launched selas, a new extraction system for surface coating applications. While the company had previously spent a long time focusing on filter systems in the timber sector, selas marked

the point at which painting systems returned to the fore. In 2018, selas expanded into the metal sector, providing complete exhaust technology for the spraying, drying and grinding tasks involved in surface coating. Scheuch has also been working in the glass industry since 2020, an expansion that reflects its aim to use tried-and-tested products and technology in new, related industries.

### REGENOX SYSTEM FOR CEMENT MANUFACTURERS

Scheuch developed the regenox process in 2020, once again catering to the specific needs and



### COMPONENT HIGHLIGHTS

The modular Scheuch Odour Emissions Control (OEC) filter concept has been helping industry, sewage plants, recycling companies, food production and many other sectors reduce odours since 2014.

2017 marked the launch of a project for hot-gas fans with outstanding properties. In 2018, the new development proved impressive enough to be used by customers for the first time. By that point, it was possible to convey media with a temperature of up to 1,000 degrees Celsius.

Scheuch also added a new innovation to its range as a way of handling coal dust, an explosive conveyed medium. The zss-ck rotary valve was developed with the highest safety standards for preventing dust explosions and was added to the product portfolio in 2021.



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We focus on a holistic approach and keeping the entire value chain in house. These strengths enable us to respond to customer feedback quickly.“

CEO Stefan Scheuch

requirements of cement manufacturers. The starting point for it was the proven deconox® process, which led to a design under the name regenox during the first stage of the technology being developed. With regenox, the afterburning process was not implemented yet, but was included in the design. This state-of-the-art system provided a reliable, sustainable method of adhering to the very low emissions limits that applied. It gave the customer the flexibility to expand the solution into a full deconox® system at some point in the future.

#### RESEARCH PROJECT FOR NEW CARBON CAPTURE TECHNOLOGY

As an experienced plant engineer in environmental technology, Scheuch is currently involved in the development of new carbon capture technology for converting carbon dioxide into useful raw materials. The aim of this industrial research project is to optimize the energy used in and costs associated with carbon capture from flue gas. It is hoped that this can be achieved through direct electrolysis, where electrical energy and special electrolysis cells are used to convert CO<sub>2</sub> directly into chemical raw materials such as carbon monoxide or ethylene. Scheuch is planning and fine-tuning the components required for gas pre-cleaning and CO<sub>2</sub> absorption.

#### TECHNOLOGY FOR CLEAN AIR

The history of Scheuch systems is marked by ongoing innovations and developments, always with the aim of finding the perfect solution for the issues that customers present. Our focus remains consistently on maintaining a clean environment, and the systems and processes we have developed have proven invaluable in practice. Today, Scheuch is able to offer its customers in every major industry complete solutions that are tailored precisely to their individual needs. This means that Scheuch is making the air significantly cleaner – staying true to its “Technology for clean air” mission. ■



With the dedustpro, fires are extinguished by removing oxygen in the deduster. This trend-setting technology dispenses with the use of customary fire extinguishing equipment and opens the door to achieving exceptionally high potential savings.



# CLEAN AIR FOR A CLEAN FUTURE – A BIGGER FOCUS THAN EVER

## ENCOURAGING BUSINESSES TO BECOME SUSTAINABLE

“We have made it our personal mission to minimize the amount of emissions we release into the environment as a result of industrial production”, explains Stefan Scheuch. Scheuch has remained true to this goal as it has developed, even going beyond legal requirements in its environmental protection efforts. “We’re not aiming to just meet the benchmark set by the regulations. We can always offer our customers greater sustainability and, above all, cleaner air, than we are technically required to. We also believe it is

our job to keep on encouraging producers to protect the environment. This means that we also provide systems that can be upgraded both now and in the future, offering even more protection for the environment.”

## FOR A CLEANER WORLD

If we want clean production processes, we need creative solutions.

Environmentally friendly circular economies are one

Since Scheuch's early days, our employees have been doing their part every day to protect the environment. Scheuch plants and systems help industrial players to carry out production activities in a clean, environmentally friendly way that saves energy. But the technology that companies considered useful six decades ago has become substandard as time has progressed.

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We are working towards a positive future for the generations to come.”

Stefan Scheuch, CEO

option that has a focus on the future in this area. Through our innovative exhaust gas cleaning and dedusting systems, we both facilitate internal production recycling and prevent the release of harmful emissions. With a variety of cleaning systems available for air and environmental issues, Scheuch's carefully devised overall concepts also score highly. For example, heat recovery systems are integrated into filter systems and/or wastewater is cleaned until it is practically drinking water standard. And there's still more to come: a team of experts is currently hard at work developing a new piece of carbon capture technology for converting carbon dioxide into useful raw materials.

## OUR VISION 2030

OUR SUSTAINABLE TECHNOLOGIES ENSURE A CLEAN PLANET FOR GENERATIONS TO COME.

At Scheuch, we see sustainability as a key company value. Through our vision, we want to express how we are protecting people and the environment. We feel it is our duty to embody this in our daily activities.

### CREATING AWARENESS

“Sustainability is a broad field. That’s why it is so important to make sure that we’re covering every aspect of it by creating links between different areas of the company,” says Philipp Schopp, Team Leader Group HSEQ, Sustainability and Process Management at Scheuch. He understands the current challenges in this area and has made it one of his principal tasks at Scheuch to drive forward climate protection within the company.

“We’re in a favourable position as we’ve already been focusing on limit values and reducing emissions for decades. Those concerns are right at the heart of our products – so a greater awareness of issues such as sustainability has long been an innate part of what we do. Sustainability is currently keeping us busy on various levels”, reports Schopp. “This means upholding our requirement to implement the EU taxonomy, for example, but it’s also to do with the work we are doing on lifecycle analyses for our filter products.”

### SETTING AN EXAMPLE

Schopp believes it is crucial to avoid underestimating the issue of sustainability both now and with a view to the future. “It already has a really important role to play from the perspective of competition. That’s clear from the significant investments being made in sustainable activities – not only in Europe with its Green Deal, but also in the USA and Asian countries. Every economic region will follow suit sooner or later. Sustainability is here to stay. In the future, it will simply be accepted as the standard – something that isn’t up for discussion, so it’s essential to ask ourselves how we want to handle it in the here and now.”

Scheuch made the decision to set a good example in this area a long time ago, taking steps such as improving products and processes, and even procuring 75 electric cars for employees – a vital move in reducing its corporate carbon footprint, and reflective of Scheuch’s belief that running a fleet of electric cars is an important factor in the environmental impact that a company has. What’s more, in the past year 300 kWp PV systems have been commissioned at the Slovakia production site, and the existing systems at the headquarters in Auroldmünster have been expanded to add 1350 kWp of output.

For Philipp Schopp, steps like these are not only important, but also simply a



### THE SCHEUCH MOBILITY PROGRAMME

“The Scheuch mobility programme launched in summer 2022. One of its projects is enabling employees to lease an electric car with support from the company”, explain the project team, consisting of Matthias Schmee and Elisa Hilpold from Scheuch Human Resources and Aida Foric, Fleet Manager. The concept behind the project and what it offers have been met with a great deal of interest: since spring 2023, a total of 75 Scheuch employees have become owners of a carbon-neutral car, the all-electric CUPRA Born. It has proved a highly successful point of entry into e-mobility, eliminating emissions in every trip that the employees make to the company or in their private lives, as well as the trips made by family members who can also use the car. With our climate-neutral mobility programme, we are taking the offensive and setting another example of how climate protection is put into practice. Here at Scheuch, we are keen to accelerate the e-mobility movement as we believe that bringing the mobility transformation to bear is something that requires everyone to do their part. Talking about sustainability is not enough for us. Being ecologically conscious costs money and needs encouragement and funding.

matter of course. He believes that they are just some of many ways to engage in the exciting, valuable work that sustainability involves. “A habitat that has been altered by climate change makes people uncomfortable and requires them to adapt. As an environmental technology company, we can help to solve one of the biggest societal challenges of our time. We are happy to take on this role – and believe it is our duty to do so.”

### SUSTAINABLE DEVELOPMENT GOALS:

These are the 17 policy objectives of the United Nations (UN), which aim to ensure sustainable development across the world on an economic, social and ecological level. They are a call to action for every country to promote prosperity while protecting the planet at the same time.

These are the areas in which we are doing our part as a company and through our business model:

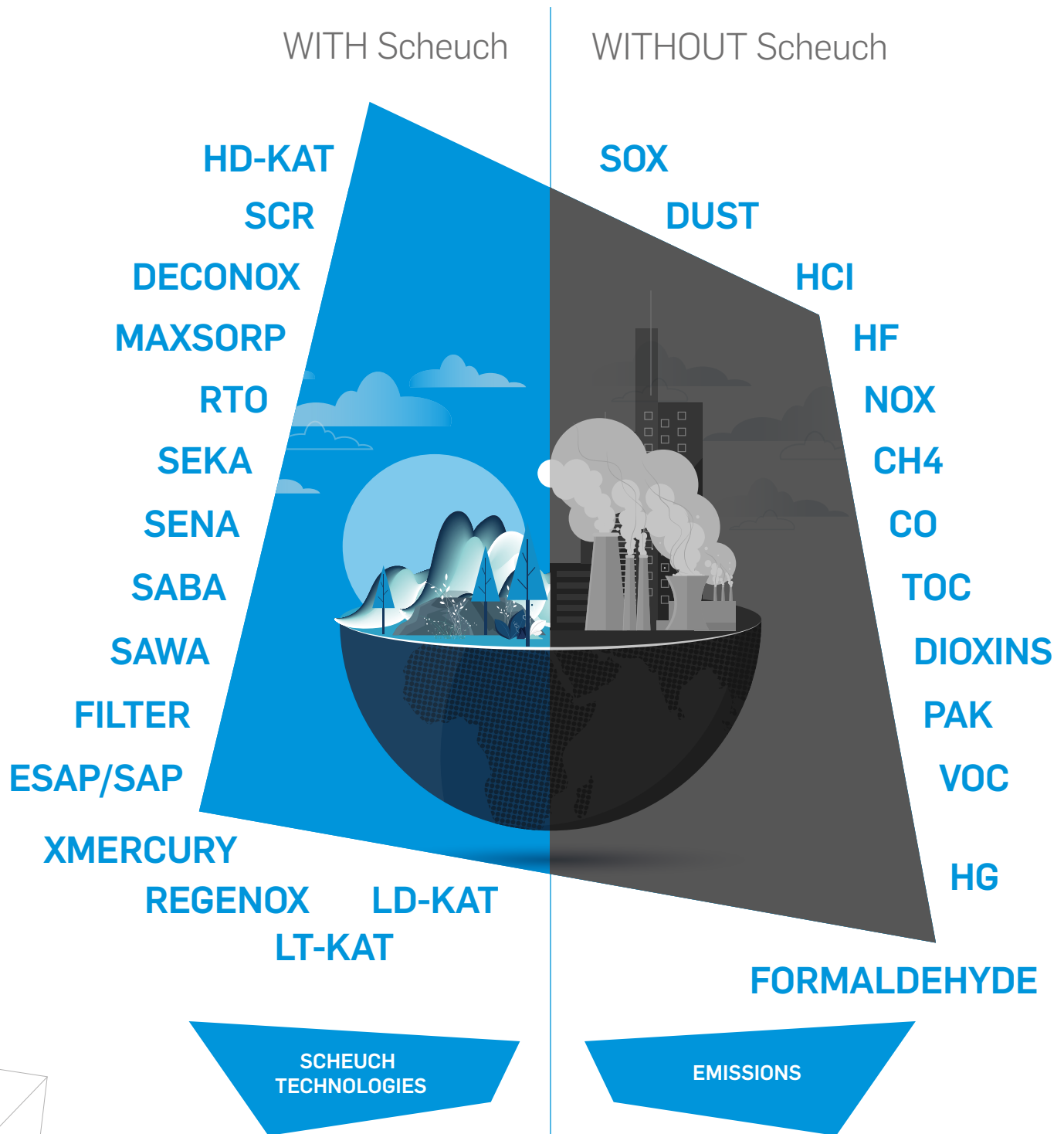
**Goal 9:** Build resilient infrastructure, promote sustainable industrialization and foster innovation

**Goal 12:** Ensure sustainable consumption and production patterns

**Goal 13:** Take urgent action to combat climate change and its impacts

Philipp Schopp,  
Team Leader Group HSEQ,  
Sustainability and Process  
Management

# SCHEUCH TECHNOLOGIES STOP AIR POLLUTION



# MANY AREAS, ONE GOAL

With its extensive range of products and services, Scheuch is in an extremely strong position. Despite our diversified nature, there is one thing that unites every area of our business and is part of our DNA: a real passion for quality, customer focus and reliable products.

**T**oday, four business units, including LBH GmbH, work together from an operational perspective to help the Scheuch Group succeed:

## SCHEUCH INDUSTRIAL SOLUTIONS

„Scheuch Industrial Solutions specializes in industrial air pollution control and is the Scheuch Group's globally operating business unit for large-scale systems. We provide all the technologies required for this and are there for our customers throughout the entire product lifecycle – from providing advice, performing engineering work and supplying filters right through to our after-sales service, whether the customer has opted for a standard system or complex turnkey solution. As we have our own in-house product development and engineering departments, plus our own production facilities, we are able to offer premium products with high levels of quality and service.“ – **Thomas Rainer, Managing Director of Scheuch GmbH**

## SCHEUCH COMPONENTS

„Scheuch COMPONENTS is the centre of expertise for equipment and components in the industrial plant engineering sector. With its industry-wide knowledge of the development, design and production of machines and system components, it is the first port of call for not just Scheuch Group systems, but also quality-conscious customers all over the world. All components are produced at the company's main site in Auroldmünster, located in Upper Austria. As a result, the focus is always on the customer's requirements and demand-driven production.“ – **Leonhard Zeilinger and Reinhard Pauzenberger, Managing Directors of Scheuch COMPONENTS GmbH**

## SCHEUCH LIGNO

„Scheuch LIGNO's product range makes us one of the most in-demand air technology suppliers for clean production solutions. Originally focussed on the DACH region, we are now a key partner to in-

dustry and trade well beyond the limits of the German-speaking realm. Our core markets are the wood industry and the metal processing and machining industry. However, Scheuch LIGNO solutions are also hugely significant in industries where other materials are processed and machined.“ – **Alois Burgstaller and Jörg Anhofer, Managing Directors of Scheuch LIGNO GmbH**

## SCHEUCH NORTH AMERICA

„Scheuch North America is responsible for the Scheuch Group's US market. The American team's area of expertise is Scheuch technologies and processes used in large-scale industrial applications, such as steel production, cement plants, foundries and aluminium recycling. Scheuch's product range is complemented by the product portfolios of local brands Camcorp and Schust for the US market. At this Business Unit, we harness the resources of the entire Scheuch Group, allowing our customers to benefit from our European colleagues' expertise in air pollution control and pneumatic conveying technology. With our own production facility in Missouri, European technology is tailored to the American market and produced on-site.“ – **John Rothermel, President Camcorp Inc., Schust Engineering Inc., and Jörg Jeliniewski, Chairman of the North America business unit**

## LBH

„LBH was founded in May 1986 and produces special high-performance components for the plant engineering sector. In addition to achieving maximum efficiency at an affordable price, our number-one goal is to create technology that is tailored to our customers' needs, ensuring they are satisfied with the results. Flexibility and a close relationship with our customers are crucial when it comes to manufacturing our custom products for the plastics, conveying technology, mechanical engineering and extraction sectors.“ – **Kurt Kirchgatterer and Christoph Kurzböck, Managing Directors of LBH GmbH** ■

# INNOVATION, RESEARCH, TECHNOLOGY: THE VERY ESSENCE OF OUR SUCCESS

Our company's success is closely linked to our ability to provide innovative and efficient solutions that set us apart from our competitors. It was once a new journey for us – and every new journey begins with a single step. Alois Scheuch set off on his journey 60 years ago.

**I**t was curiosity that drove Alois Scheuch. The curiosity to develop new technologies and discover new horizons. The pioneering spirit of days gone by has developed into something that is part of the Scheuch culture. Scheuch employees question the status quo, think outside the box, and forge new and improved paths. The numerous patents we have gained are testament to our successful innovations. And our inventive spirit lives on to this very day.

Scheuch has always been committed to future-focussed development with its solutions for advanced

environmental systems, and is rightly considered to be a pioneer in the air technology sector. Living up to this reputation, it produces a variety of systems that are constantly being developed by its in-house departments.

*Here, we'll learn more about the importance of the Group Innovation & Business Development, Group Research & Development, and Engineering & Technology departments – straight from those at the helm ...*





Manfred Lisberger,  
Director Group Innovation  
& Business Development

Johannes Hammerer,  
Innovation  
Manager

## Innovation & Business Development

*Manfred Lisberger, Director of Group Innovation & Business Development, has been at Scheuch since 1992 and has always driven innovation forward:*

“Coming up with a good idea and developing it into a successful innovation requires a professional approach. Many years ago, we started with a simple ideas process, but now we tackle issues in a more targeted manner. The big ideas that become innovations very rarely just come from nowhere – they are the result of an intensive working process.”

*Johannes Hammerer, innovation manager, has been at Scheuch for 17 years and constantly asks himself how best to boost innovation.*

“It’s not like there’s some sort of magic formula. But in recent years, I have learned that there are certain principles, such as openness to change combined with outstanding teamwork, that can pave the way for successful innovations. At our headquarters in the Innviertel region of Austria, there’s a saying that goes: ‘People come together

by talking’. Every day, I try to encourage our employees to work together. We have seen time and time again that this is essential to developing ideas for future innovations.”

*Both experienced innovators know what it takes to be one step ahead:*

“You have to concentrate on the basics. It’s important to make good use of the resources you already have.

In our recently adopted innovation strategy, we provide our colleagues in the company with guidance for future ideas. With our open strategy approach, we have succeeded in incorporating lots of different perspectives – from employees and higher-level experts right through to managers from the entire Scheuch Group. This creates understanding and a deep sense of commitment among all our colleagues. It’s an absolutely essential part of remaining successful and innovative both now and in the future.”

## Research & Development

*Christian Bartel, team leader of Group R&D, has been at Scheuch since 2013 and always finds the right ways to achieve his goals:*

“In our Research & Development team, we implement new requirements arising from our in-house innovation processes – and, of course, from customers – with a focus on technology, right up to the point when the product is ready for market.

This is all possible thanks to our brilliant team and its extensive expertise: our process engineers, chemists, mechanical engineers, measurement and control engineers, and designers all work closely together. Our in-house technology centre also gives us the space we need for trial and pilot systems. State-of-the-art measurement equipment and software help us test out our technologies.

Lots of Scheuch’s milestones have started in the technology centre. However, achieving our top priority – a practical, affordable and efficient outcome – very rarely happens overnight. It requires not only trust, but also investment from the company. And Scheuch provides all that. It’s how we always manage to stay one step ahead of the times.

Today, the issues we are facing are really significant, stemming from climate change and the associated efforts being made to decarbonize industrial processes.

*Carbon dioxide (CO<sub>2</sub>) – The issue of the future for Scheuch*

Most industrial companies are being faced with a major challenge: whether they produce cement, generate energy or manufacture steel, they all need solutions to reduce carbon emissions and, ideally, achieve carbon-negative or climate-positive status.

As the specialist in exhaust gas cleaning, we believe we are very much in demand here. We combine our expertise in gas conditioning with new technologies, all the while considering our customers’ requirements. It’s a truly exciting area to work in. We’re brimming with enthusiasm and see it as a privilege to develop brand-new technology and be right there at the heart of action when a new era is dawning at Scheuch – and who knows, perhaps even globally.

We’re not tackling this issue alone, of course – as with many of our other developments, we rely on a strong network of partners. At the moment, we are actively working on collaborative projects with universities, customers and other partners. Separating carbon dioxide works – that much we can already tell you. We are still carrying out extensive research and testing in the area of converting the gas into useful, usable raw materials. ***Our aim is to offer off-the-shelf technical solutions and, as a result, become an independent provider of CO<sub>2</sub> technologies.”***

Christian Bartel,  
Team Leader  
Group R&D,

## Engineering & Technology

*Stefan Hötzing, Director of Engineering & Technology, has been at Scheuch since 2017. He maintains a big-picture approach and loves dealing with new challenges in the area of technology:*

“Technology forms the very basis of Scheuch as a company. All of our products have to be conceived, designed and quantified – and technology is behind all this. Construction is one typical activity that we’re involved in – that means sheet metal constructions like filters and separators, as well as process-related systems. We also make steel constructions and carry out engineering processes associated with them or supporting them, like pipe engineering. Our department’s scope also includes engineering calculations, process engineering, CFD and statics teams.

We see our department as a bit of a hybrid as we support the sales teams when they’re creating their pitches and quotations, and do the project management groundwork, but we also work on research and development. We need to develop new processes and

new concepts that can be used as a basis for creating new products. Product development has moved largely towards modular systems. We are now combining process engineering, mechanics and electronics in integrated platforms. It’s not an easy feat – it requires a lot of coordination and good teamwork. It’s also helpful if you are passionate about large-scale system construction nowadays. Around ten or even 20 years ago, we were still designing simple processes with one to three stages, whereas now we’re looking at processes with up to nine stages as we are extracting an increasingly wide range of harmful substances from the air.

Scheuch supplies extremely high-end applications and is a leader in many areas. That’s why I’m extremely optimistic about the future of Scheuch technology. We are in a good position, are tech-savvy and see ourselves as both a service provider and a front-runners – always striving to develop ourselves further.”



Stefan Hötzing,  
Director Engineering  
& Technology



# ONE PASSION, MANY PATHS

Scheuch employees are united by the enthusiasm they bring to everything they do – and it shows.

## *Bernhard Urwanisch – modernization comes as standard*

**B**ernhard Urwanisch has been Head of Production at Scheuch since the start of 2023. He joined the company 23 years ago when he started an apprenticeship to become a plant fitter. Later, he completed his training at the industrial master college alongside his work for Scheuch and was employed in the maintenance department. He is particularly proud of the project for the new apprentice training programme that he launched four years ago. “At Scheuch, we recognized that the shortage of skilled workers would hit us hard if we didn’t actively do something to combat this. It’s fantastic that we’re now already seeing results. We have young and motivated people on the programme. We now have almost 70 apprentices,” says Bernhard delightedly. He regards Scheuch as a company at which further development and training are valued across all roles. “Many managers at the company started their careers as apprentices. I think that shows that the company recognizes, values and encourages the potential it sees in its employees. And I have always been keen to take advantage of the opportunities on offer,” he says.

Over his many years with the company, Bernhard has seen a lot of changes. Scheuch has grown – both in Upper Austria and worldwide. For Bernhard, one of the biggest challenges to date were the continuous technical updates of the factory in Aurolzmünster – all while operations continued running! Despite this, he says the following of the project: “It’s great to be able to play one’s part and be working together to shape the future. I believe that we are well placed in-house to succeed. We have a young management team, many are in their forties like I am, and tackling these challenges together gives me great satisfaction.”



Bernhard Urwanisch,  
Director Production

## *Maria Seyfried – a bond of trust*

**M**aria Seyfried is secretary to the Managing Director and says the following about herself: “I’ve been here so long, I might as well have an inventory number on my forehead.” When she joined Scheuch in 1985 as maternity cover, she was the secretary for pretty much all aspects of the company. “At that time, the company was much smaller and had just 150 employees. I took care of everything that went on in the company,” she recalls. From 1998, Maria was in charge of sales alongside the Managing Director until in 2008 she moved on to concentrate on the management side of things. “When you’ve been here as long as I have, you’ve seen a lot and gained a deeper insight into the internal processes. I really appreciate that at Scheuch I’m always treated with respect. And I show respect in return.

I have my ways of doing things and because I’m aware of this, I find I’m good at accepting the idiosyncrasies of others,” she says, as she reflects happily on her 38 years with the company.

In all these years, she has never found the work boring. “My work has always been and continues to be very varied. Naturally, there are things that crop up again and again, but it is a good mix. I enjoy coming to work here every day,” says Maria.

Of late, she has been working with a young colleague on the wide range of duties her role involves, such as coordinating management tasks and organizing appointments, meetings and business trips. “I come from the analogue generation and I’m not afraid to ask young people for advice. At the same time, I know that I still have relevant knowledge to contribute. Not least because I’ve been with the company for so long,” she says. For her, collaboration is the key to success. “When I retire in a year and a half, one thing I’ll definitely miss is the structure that my work here provides. I like my colleagues and the varied nature of my role. I enjoy spending time here and would like to offer the company my heartfelt congratulations on its 60th anniversary. I wish Scheuch many more successful years to come.”



Maria Seyfried, Secretary to the Managing Director

## *Pamela Gründlinger-Lehner – innovative spirit across all levels of the company*

**I**n recent years, Scheuch has grown from a company with a long-standing tradition to become a global player. This has created many challenges – particularly in terms of administration. Through her role in purchasing, Pamela Gründlinger-Lehner has experienced this change up close as well as being actively involved in shaping it. “When I started here 13 years ago, purchasing was a small department. I can’t imagine that any more,” recalls Pamela, the current Director of Group Sourcing and Group Services who joined Scheuch in 2007 after completing her commercial training and acquiring professional experience in various companies.

Following a period of maternity leave, during which time she completed an MBA specializing in supply chain management and logistics, Pamela took over the role of Head of Purchasing at Scheuch LIGNO in 2015.

At that time, the team comprised two people – since then, it has grown to include three chief buyers and three assistants. “My main task there was strategic planning for purchasing. When I started, nearly everything was still being done manually, printed out and filed away. Now, the department is pretty much paperless. That has freed up a lot of capacity for strategic work,” says Pamela, who as of 1st June 2023 also heads up purchasing for Scheuch Management Holding and will now also be contributing the experience she has acquired in Mehrnbach at the headquarters. “Digitalization, modernization and standardization are the steps that make it possible to dedicate ourselves to activities that generate and add value. As part of this, it is important to understand the processes. To do this, I allow the people who work on these processes to show me exactly how the work is done. That is the only way I can find out how I can make my team’s work easier and then bring them along with me on our strategic pathway,” says Pamela, who sees great potential for development for both herself and for the company. “Following parental leave, it is still not commonplace to achieve a management position in a company while working part time. The fact that at Scheuch I’ve always had the opportunity to play an active role and develop in line with my vision shows me how much trust the management has in the innovative spirit of its employees. I am delighted to have shared in this journey over all these years.”



Pamela Gründlinger-Lehner,  
Director Group Sourcing  
and Group Services

## Bernhard Schmidseider – empathy gets results

Originally, Bernhard Schmidseider had considered starting an apprenticeship in catering. But in the end, he chose to become a sheet metal and tinplate worker in the ventilation industry. “I had a look at catering, but it quickly became clear that it wasn’t for me. My father worked at Scheuch, so when I was on the lookout for a different career, the company was an obvious choice,” says Bernhard, thinking back to when he started his training in 1989. The people, the working environment, the short commute and working with the material have all made it easy for him to stay loyal to the company for so long. “I wouldn’t know where to start with wood, for example. But here, I’m working with exactly what suits me,” he says. After completing his qualifications at the master craftsperson school, he took over as Team Leader when his former foreman retired in 2005. “I have a lot of people around me who have been here a long time. They have an incredible amount of expertise, so sometimes there’s no need for me to explain anything. The challenge is more to have everything set up so that the newer, younger members of the team can keep pace and benefit from this knowledge. I think every team leader is capable of shaping how we work here, and the fact that I have this opportunity gives me great satisfaction,” says Bernhard, whose daily routine is characterized by a solution-focused approach.

He appreciates the numerous professional development opportunities on offer at Scheuch – whether at the industrial master college or in management training sessions. Both the company and Bernhard himself recognize how vital it is to constantly be learning new things and refreshing one’s existing knowledge. The fact that this is possible shows just how valued the employees are, he believes. And something else has constantly impressed him: “I have been here a long time and have seen a lot in the company. We have moved locations four times and have always done a good job of adapting the different sites. When we moved to the current site in Mehrnbach, it was great that the staff were included right from the planning stage. As a result, we were able to set up a sheet metal workshop that from start to finish is perfectly tailored to our needs. I was really delighted to have such an opportunity. It was a challenge but, thanks to a super team, everything worked out,” Bernhard says in conclusion. ■

Bernhard Schmidseider,  
Team Leader  
Production



# SCHEUCH WORLDWIDE

## LOCATIONS & COMMERCIAL REPRESENTATIONS

### LOCATIONS

- Austria: Auroldmünster (HQ) | Mehrnbach | Linz | Wolfsegg | Wien
- France: Paris
- Germany: Dornstadt | Lauenau | Regensburg | Rudersberg | Scheibenberg
- Slovakia: Prievidza
- Sweden: Kristianstad
- Thailand: Bangkok
- USA: Kansas City | Willow Springs | Auburn | McKees Rocks
- Russia: Moscow

### ■ COMMERCIAL REPRESENTATIONS

**OUR PRODUCTION LOCATIONS:**

**AUSTRIA**

Aurolzmünster

Mehrnbach

Wolfsegg

**GERMANY**

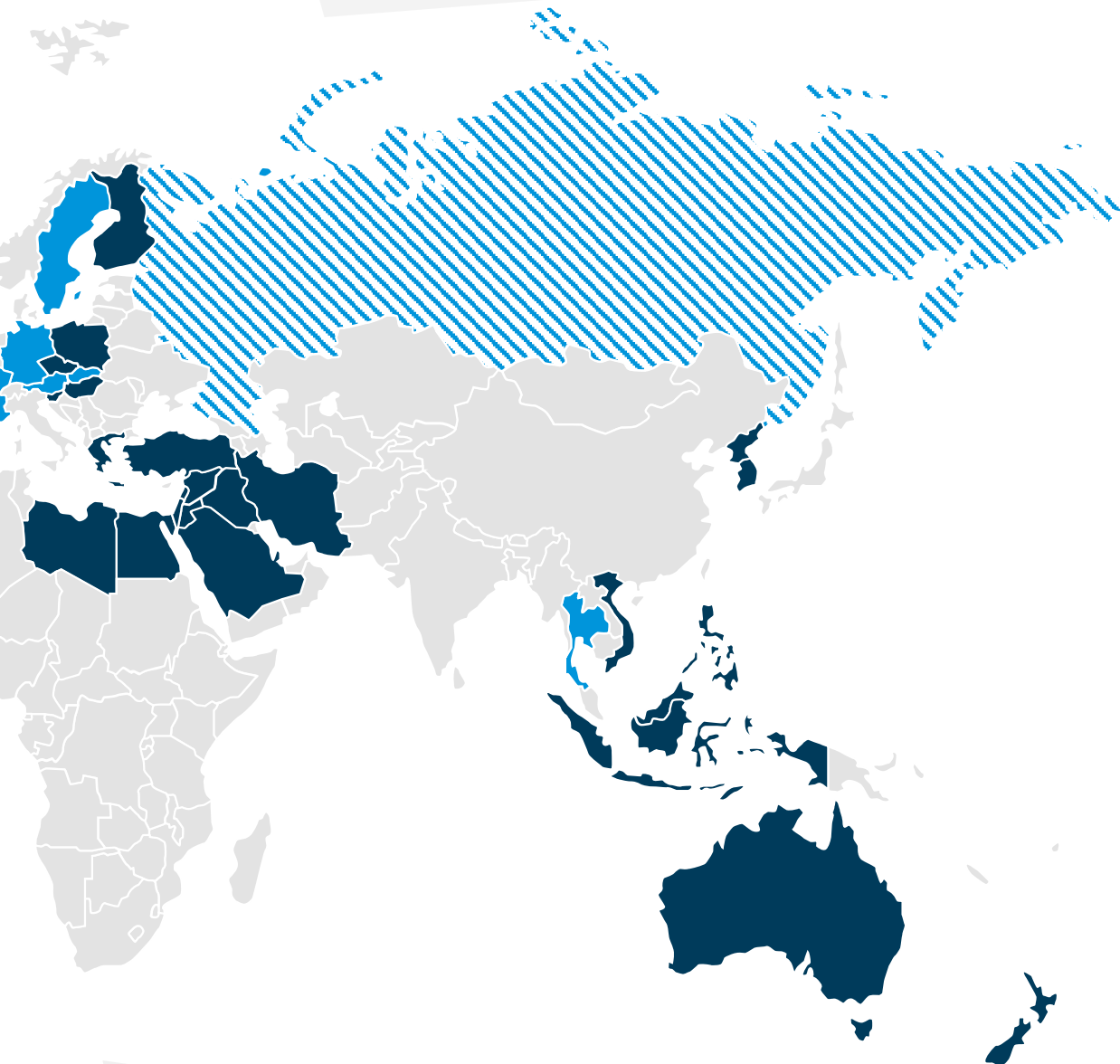
Scheibenberg

**SLOVAKIA**

Prievidza

**USA**

Willow Springs, Missouri



*Right there for our customers:  
over 30 sales offices  
worldwide*

# FROM AUROLZMÜNSTER

In the 1980s, Scheuch ventured outside the borders of its Austrian homeland for the first time. Europe was the first continent on the agenda, with Scheuch's neighbour, Germany, being one of the first to benefit from the company's technology. To this very day, the European industrial landscape remains a hugely important and successful market for the business. Over time, a number of sales offices have been set up, dissolved and then re-established ...

## 2004 – SCHEUCH IN SLOVAKIA

2004 marked the start of production at the Prievidza plant in Slovakia. This helped Scheuch to increase its production capacity and remain competitive on the market. The plant started out as just a rented assembly hall with 1,200 m<sup>2</sup> of manufacturing space. Today, 213 employees work hard to produce systems at a company-owned site that spans some 48,000 m<sup>2</sup>.

“By manufacturing our own products, we at Scheuch are ensuring that we meet high quality standards, maintain our internal expertise and support production at our Aurolzmünster headquarters”, explains Patrik Knajbel, Managing Director of Scheuch s.r.o., Prievidza.

## 2013 – SCHEUCH IN FRANCE

In 2013, France experienced a real boom in the use of biomass for producing energy. After setting up filtration and heat recovery plants with renowned French companies, Scheuch wanted to expand its presence in the country and founded its own branch in Paris, bringing François Gallic and others on board. Its success continues to this very day. “With the ability to manage projects from the French site, we can offer our customers security, efficient coordination and simple communication and execution”, states François Gallic, an experienced technician and the branch manager of Scheuch S.A.R.L.

## 2014 – SCHEUCH IN SWEDEN

Scheuch's branch in Sweden makes it easier to build up and preserve long-term relationships with its Scandinavian customer base. “The Scandinavian countries are important growth markets for Scheuch – particularly in the energy industry, since the biomass market is huge and there are a lot of boilermakers out there”, says Magnus Hermansson, Managing Director of Scheuch AB, Kristianstad, who has been there since the very start.

*By 1998, Scheuch was producing a third of all MDF classifiers in Europe.*

*For Stefan Scheuch, there is one particular issue that presents a challenge for the future: “We are continuing to push forward with internationalization, but we're also aware of the responsibility that we have to our own region. There needs to be a balance between our region and the rest of the world”.*

# TO EUROPE

## 2018 – SCHEUCH IN GERMANY

Scheuch LIGNO Germany GmbH, formerly IPE Produktionsgesellschaft für Entsorgungssysteme mbH, has been part of the Scheuch Group since 2018.

„With Scheuch LIGNO Germany, we can combine our expertise from the fields of trade and industry, and benefit from the resulting synergy effects. For our customers, this primarily means a larger product range and even more solutions”, states Alois Burgstaller, Managing Director of Scheuch LIGNO Germany and Scheuch LIGNO in Austria.

**There are three further sales offices to support customers in Germany:**

*Lauenau, Lower Saxony, managed by Uwe Neumann*

*Rudersberg, Baden-Württemberg, managed by Rolf Strotbek*

*Regensburg, Bavaria, managed by Ingo Sobotta*

Patrik Knajbel,  
Managing Director  
Scheuch s.r.o.



Alois Burgstaller,  
Managing Director  
Scheuch LIGNO Germany  
Scheuch LIGNO Austria



Magnus Hermansson,  
Managing Director  
Scheuch AB



François Gallic,  
Sales Manager and Branch  
Manager Scheuch S.A.R.L.



# FROM AUSTRIA TO THE

Even in the 1990s, Scheuch was keen to extend beyond the German-speaking region. The air technology specialist was already supplying products to every corner of the globe, but always through partners such as large plant engineers: Mannesmann, Voest and Siempelkamp among them.

Scheuch's courageous leap into Thailand and the USA highlighted its global expansion strategy. Setting up a branch in Thailand laid the foundation for the company establishing itself in Asia. This was just one of many measures aimed at driving forward internationalization. The acquisition of Camcorp and Schust represented key pillars in the company's mission to break into the American market. These steps proved to be extremely significant, especially in 2022 and 2023.



Mirko Köhler  
Managing Director  
Scheuch Asia Ltd.



John Rothermel,  
President Camcorp Inc.,  
Schust Engineering Inc.



*"With our decades of experience, we have a really good feel for our customers' needs and work closely with them to develop solutions. That's what makes us a strong and reliable partner all over the world."*

*Thomas Rainer, Managing Director  
Scheuch GmbH*

# WHOLE WORLD

## 2010 – SCHEUCH IN RUSSIA

With orders constantly increasing, Russia was one of Scheuch's key strategic markets.

The company successfully completed projects in the wood, wood-based panel and cement sectors. Since the start of 2022, the OOO Scheuch RU sales branch in Moscow has been shut down until further notice due to the political situation.

## 2015 – SCHEUCH IN ASIA

In 2015, Andreas Köck and his family of five relocated to Thailand for five years. With support from the Scheuch headquarters back in Austria, he was able to establish the sales office in Bangkok as the starting point for the entire ASEAN market (Association of Southeast Asian Nations).

“Through the metropolis that is Bangkok, Thailand – which is nicknamed the Land of Smiles – has established itself as a hotspot for business people and enterprises from all over the world. It was a huge pleasure for me to help Scheuch get involved in this part of the world”, explains Andreas Köck, who is still driving business at Scheuch today as Head of Sales for New Applications/Glass Industry.

According to Mirko Köhler, Managing Director of Scheuch Asia Ltd. since 2021: “My main aim is to really cultivate that sense of closeness to our customers. This also includes expanding our sales and af-

ter-sales divisions even more. At Scheuch Asia Ltd., we are constantly monitoring the market and working more closely with local partners to identify new business areas. As the Asian region becomes more environmentally aware and emissions regulations become ever stricter, there is even more potential for Scheuch.

I might have been born in Germany, but south-east Asia has become my second home. I feel a really strong bond with the people and the different cultures there.”

## 2016 – SCHEUCH IN NORTH AMERICA

The acquisition of Camcorp Inc. and Schust Engineering Inc. in the USA has proved to be particularly fruitful in the last two years. Thanks to its continuous sales efforts and cooperation with its European colleagues, the North America business unit managed to land the two biggest projects in Scheuch USA's history.

The company was able to secure orders exceeding 120 million US dollars.

“We believe that the recycling market and the industrial minerals industry in America will continue to grow considerably and play a crucial role for Scheuch. What's more, the US recently passed a law that has earmarked billions of dollars for overhauling infrastructure”, explains John Rothermel, President of Camcorp Inc., Schust Engineering Inc. and the Scheuch North America business unit. ■



Andreas Köck (right) presents a certificate in recognition of the first wet electrostatic precipitator for the wood-based panel industry in south-east Asia.

# A PATH MARKED AND

Scheuch has stood for quality, confidence and trust for 60 years now. Its success is largely based on the fundamental values and visionary leadership of founder Alois Scheuch. Back in 1971, he understood how important it was for his employees

**WE TREAT EMPLOYEES,  
CUSTOMERS AND THE  
ENVIRONMENT  
RESPECTFULLY AND  
RESPONSIBLY**

## **A sense of partnership**

From the outset, Alois Scheuch saw partnerships with customers as a key factor in his business. He knew that the only way to produce the best solutions was to work together. The close sense of partnership established with customers has proven itself to this day and is a major element of the company's success.

Thanks to its flexible approach to projects and unquestioning belief in quality, Scheuch's profile has risen steadily over the years. Today, the company continues to stand out with its versatility and complete solutions catering to virtually every area of industry. Safety consistently plays a key role in what we do, reassuring our customers and helping forge long-term relationships.

## **Guaranteed quality assurance**

The quality of the services we provide is evident right from the initial contact with a potential customer and continues in the process of creating complete solutions and developing customized solutions. In order to meet the requirements of customers at the highest level, Scheuch employees listen to, look closely at and often exceed expectations. Scheuch continues to provide expert support through proactive services even after products have been commissioned, ensuring that customers benefit from ongoing quality.

**SCHEUCH IS A  
A FAMILY-RUN  
COMPANY**

**INSPIRING CUSTOMERS  
AND EMBRACING  
PARTNERSHIPS ARE  
ALWAYS TOP OF OUR  
AGENDA**

# BY TRUST PARTNERSHIP

to be independent and work on their own initiative, leading them to achieve great things. These values, in which trust is an essential characteristic, are still held today and form part of the company's philosophy.

## Pioneering strategies

To maintain the success they have achieved in the future, the companies in the Scheuch Group have put together a strategy process. This will provide us with clear guidelines for the medium and long term, and establish a direction for the next five years. The company's vision and values are a vital part of this and are actively shaped by the owner family. This process of establishing a strategy has been conducted as a joint effort since 2013, with the aim of further developing the company and keeping up with ever-changing requirements.

## Sincere gratitude

*As Scheuch reaches this milestone of 60 years in business, we believe this is a moment at which we need to thank each of the individuals who, through their actions and mindset, have helped make the company what it is today: successful, responsible and reliable.*

It is only by working together that we have managed to forge a path paved with highlights. By focusing on quality and trust, Scheuch will continue to be a reliable partner for its customers and, in an increasingly fast-paced world, preserve all the values that have made the company strong. ■

**OUR MISSION /S  
ENVIRONMENTAL  
ENGINEERING**



**OUR GOAL IS TO  
DRIVE FORWARD  
AND DEVELOP  
SCHEUCH AIR  
TECHNOLOGY**

**WE ARE COMMITTED  
TO THE REGION: FROM  
INNVIERTEL TO THE  
WHOLE WORLD**



# SCHEUCH, A GLOBAL TECHNOLOGY LEADER IN FIGURES ...

**60**  
years of success

**1963**  **6**  
**today**  **1,500**  
employees

**70**  
active patents

**50** languages  
spoken


**550**  
apprentices  
trained to date

more than  
**30** sales offices  
worldwide

**80%**  
export rate

**20** loca-  
tions

**2022/23**   
**2014/15**

**300 million**   
**127 million**  
euros in turnover

  
many m<sup>3</sup> of air cleaned by  
Scheuch technology

# THANK YOU FOR YOUR TRUST

As we look back over 60 successful years, we would like to thank our friends, partners and customers for the anniversary wishes we have received and the trust you have placed in us over the years.

“We would like to extend our heartfelt thanks to Scheuch for their many years of loyalty and support and wish to congratulate Mr and Mrs Scheuch on the 60th anniversary of the company!”

*Upper Austrian mountain rescue service*



“Scheuch and the Lebenshilfe workshops in Ried, Upper Austria, are united through a long and strong partnership. As well as being granted the opportunity to carry out a wide range of jobs on their behalf, Scheuch has been constantly at our side in its role as patron and benefactor. We are grateful that such a major employer in the region also thinks of those who don't find it so easy to gain a foothold in the jobs market.

Congratulations on reaching this superb milestone and we look forward to continuing our excellent partnership.”

*Andreas Mitterbuchner*

*Director of the Ried workshops of the Lebenshilfe organization supporting people with intellectual disabilities*



“The Aurolzmünster volunteer fire brigade enjoys a long-standing partnership with Scheuch. On a number of occasions, the rapid intervention of the firefighters has averted a serious incident and prevented Scheuch from suffering major damage. For decades, the fire brigade has been supporting Scheuch with its firefighters and equipment and, in the same vein, the company has been supporting our volunteer service through the resources it has donated. This fact is well known across our community and beyond. On the occasion of Scheuch's 60th anniversary, the Aurolzmünster volunteer fire brigade wishes to extend its thanks for this support and offer its congratulations on reaching this milestone. We wish Scheuch continued success and prosperity for the future!”

*Commander of the Aurolzmünster volunteer fire brigade*



“Huge congratulations on your 60th anniversary from Kinderfreunde Innviertel! We would also like to take this opportunity to thank you for the excellent collaboration we have enjoyed with the holiday childcare programme established at your workplace. It is wonderful to see that Scheuch takes care of its employees and, since 2018, has regularly been offering a holiday childcare scheme for their children in collaboration with Kinderfreunde. We look forward to many more years of fantastic partnership!”

*Kinderfreunde family organization,*

*Innviertel region*



**EGGER**

Hannes Mitterweissacher, Chief Technology Officer (CTO), Technical/Production Group: “EGGER and Scheuch are linked by a partnership spanning over 50 years that is built on outstanding reliability and trust. Congratulations on your anniversary and we look forward to our shared future.”


**SCHWAIGER HOLZINDUSTRIE**

Johann Niedermeier, Holder of General Power of Attorney and Plant Manager: “We have been choosing Scheuch products for many decades now. The technical standard and the innovative technology combined with the personal aspect – we have had the same contacts for over 30 years – and the fact that any problems are always dealt with quickly, smoothly and expertly is what has made this such an enduring partnership.”


**ALPACEM**

Dr Florian Salzer, Technical Director: “At Alpacem Zement Austria, we can look back on decades of successful collaboration with Scheuch. This has been characterized by a whole host of innovations and has played a major role in us becoming one of the cleanest cement factories in the world. We would like to extend our best wishes to this successful team on their 60th anniversary and look forward to continued fruitful cooperation!”


**voestalpine BÖHLER**

Christian Laner, Project Manager: “The newly built stainless-steel factory in Kapfenberg is the most advanced of its kind in the world and is setting new benchmarks in terms of digitalization and environmental standards. We are delighted to have dealt with the important topic of air pollution control in partnership with Scheuch, one of the most innovative companies in this area.”


**GETEC**

Christian Wiegand, Project Manager, Segment Industry, International Markets: “It was the right decision to carry out our project in Romania with Scheuch. Their technical expertise, solution-oriented way of working and high-quality workmanship have really impressed us. We look forward to continued collaboration in the future.”


**EBNER GROUP**

Christian Brandstätter, Purchasing Manager for Electrical Machines: “Many congratulations on your 60th anniversary and we look forward to many more decades of successful cooperation.”


**NOVELIS**

Daniele Scaranto, Novelis: „Congratulations on your 60-year anniversary! Novelis values the Scheuch Group as an innovative, reliable and long-term global partner. Having worked together on multiple projects throughout Europe and the United States, Scheuch has a reputation at Novelis for quality supplies, state of the art solutions and attentiveness to safety and we look forward to working together for years to come.“



# INSIGHTS & OUTLOOKS

We can do a great deal for tomorrow today. Here at Scheuch, we're already thinking about what the future needs – because we know that it is only possible to achieve ambitious goals in the long term by developing a clear strategy and acting conscientiously in the present. We invited the Executive Board of the Scheuch Group to contribute their thoughts on this subject.

## Stefan Scheuch, CEO

### *What are you working on at the moment?*

We're looking at how we can take our way of working to the next level, and how we can make our processes and interfaces operate more harmoniously so that we can keep on achieving success in the future. It's important to me to continue offering consistently high quality to our customers – and that relies not only on our products, but also on the processes that operate in the background.

The internationalization of our company is also high on our agenda, as is the successful incorporation of our various businesses in the USA, Sweden and Thailand, to name but a few. We need this integration to succeed if we want to live up to our aspiration of establishing our technology on other countries' markets using approaches we are already familiar with. The market is booming, and we want to be in a good position to take advantage of this.

### *What trends and hot-button issues are you seeing on the market at the moment?*

There are some factors that are out of our control: most recently, Covid and the war in Ukraine have made us more aware of this. As a company, you can't make coherent plans in advance for these things. Ultimately, they show us that companies need to be flexible so that they can respond quickly – and I think we've managed this kind of situation well. For example, within two weeks we put the right technical and

legal conditions in place to allow 400 employees to work from home – a fantastic effort on the part of our teams. The world has never been perfect, and it won't be in the future either. All we can do is tackle the challenges we face as best we can.

### *What are your hopes for the future?*

Internally, I hope that we can create an environment where people enjoy working – not just now, but in generations to come. I'm a father of two daughters, and that's one reason why this has become a very important goal to me personally. Externally, I would like to continue to maintain the fantastic customer base and partnerships that we've always had. These will allow us to continue developing successfully and secure jobs at our sites through our own means.

### *What do you trust?*

Our team, without a shadow of a doubt. However adverse the conditions we face might be, we always pull together.



## Thomas Eberl, CFO

### *What are you working on at the moment?*

Transforming the company in a way that makes it possible to set out the scale on which we intend to operate in the future. A large market is a huge responsibility, particularly where the environment is concerned. From that perspective, transformation is often seen as something negative – but that's not at all the case for us. We will continue to grow and the strategy we have mapped out up to 2026 has already shown us that high turnover is within our grasp – a really encouraging prospect. With that in mind, we want to make sure the company is in the right shape to do what it needs to do.

### *What trends and hot-button issues are you seeing on the market at the moment?*

Everyone's talking about innovation, digitalization and organization. We need to think about what this means for us internally while also keeping an eye on what the market requires. The market is currently undergoing huge changes, the biggest we've seen since the Industrial Revolution. There isn't a single area that isn't feeling the effects of this change – and that goes for every sector, from electric cars to the cement industry. We need to be prepared for this in the technology we use and in other areas.

### *Where is the journey leading?*

The Green Deal is high on everyone's agenda and is set to gain rapid momentum as we progress towards



2030 and beyond. Alternative energy and everything that comes with it will change industry drastically. At the moment, it's not possible to say where exactly the journey will lead – but because I know that Scheuch is in an excellent position with its technology, I'm very positive about how the future is looking.

### *What do you intend to build on in the future?*

I hope that we will take a measured, steady approach as we tap into the potential available on the market. One of the most important aspects of running a family-owned company is that we have a responsibility to set the right course for future generations. That means thinking about not just tomorrow, but even further ahead. It's reassuring to know that we as a company can count on our employees and build on a solid organizational structure. Managed well, growth is a hidden champion that continues to be a practical approach for us.



## Heinz Autischer, COO

### *What are you working on at the moment?*

I'm focusing on what the structure of the Scheuch Group will look like in future, so that we can put the right conditions in place to ensure that we use the strong growth we have enjoyed in recent years to continue supporting our customers effectively.

### *What trends and hot-button issues are you seeing on the market at the moment?*

Carbon capture, a way of preventing emissions being released, is being talked about a lot and having a significant impact on not just our market, but others too. Everything that's linked to sustainability is also a huge driver, and as a green tech company we are helping to make our customers' industrial processes sustainable. It's a significant mission that we need to succeed in.

I believe it's really important to lead by example in sustainability activities, both from a company perspective and personally. This means that it's vital to make our own operations carbon-neutral and, of course, help our customers reduce greenhouse gases. We're focusing on achieving this through the use of both new and existing technology. We also want to

bolster our after-sales services so that we can be an expert partner to our customers across the entire life cycle of our products.

### *What challenges do you see along the way?*

Some customer markets are in recession – we need to acknowledge this and act accordingly. Apart from that, our principles are the same as they always have been: we have to keep moving forward with our mission to bring customer-focused solutions onto the market quickly – with the standards of quality and excellence that everyone has come to expect from Scheuch.

### *What are your hopes for the future?*

We want to use our technology to make the world a better place, in line with our vision. As an employer, we also want to provide an attractive environment for our employees and help them find their purpose.

### *What do you trust? What do you intend to build on in future?*

I see our teams as dynamic, constructive experts who are committed to achieving our common goals. You couldn't ask for better conditions to build upon, whatever business units or site you're working in. I also think that we have a great mixture of experienced and younger colleagues in the company, and the positive atmosphere that's found in every unit of the Scheuch Group is something that gives me real confidence. It's fantastic to see how keen they are to work on projects and make progress together. ■

# DIGI-X: AN INDISPENSABLE TOOL

The first phase of Scheuch's complete digital transformation is already in full swing. Oliver Meinhart, Director of Digitalization and Business Processes, provides a brief insight into the digital world at Scheuch.



Oliver Meinhart, Director  
Digitalization and  
Business Processes

Every single day, the market shows us that digitalization isn't just something that's nice to have – it's absolutely essential in order to remain competitive. Digitalization is not a short-term trend. It is vital to invest in systems that enable us to respond to rapidly changing market requirements – otherwise, as the crises and challenges of recent times have shown us, the consequences could be dire. Digital solutions can help make the supply of raw materials, for example, more transparent, more traceable and therefore safer.

## Fully networked

As part of the DIGI-X project, here at Scheuch we are currently creating a uniform master database, creating end-to-end system networks, ensuring data truth and supporting the day-to-day work of our employees.

## Foresight and trust

We firmly believe that digitalization will continue to develop rapidly. But where is it going? That's difficult to gauge right now. We all need to pay attention to what is happening, avoid overstepping the mark and involve employees in transformations and new developments – but ensure they are still able to manage their project workload and don't become overwhelmed in the process. This is something that requires foresight. Fortunately, Scheuch benefits from an open mindset, extensive expertise, a focus on people and their needs, trust and support from management, and the motivation to keep going and avoid standing still. With this in mind, I believe that is in an excellent position to face the future.

”

*It is extremely important to us, the Digitalization team, to involve people in the change process. Ultimately, software transformation isn't just an IT project – in every case, it is an all-encompassing transformation process in which the focus is on the people.”*

Oliver Meinhart,  
Director Digitalization and Business Processes



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